

## Message Text

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ORIGIN SS-25

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DRAFTED BY: EB:TOENDERS:JL

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EUR/RPE-PREEG

E-SORENSEN

S/S-MR BORG

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FM SECSTATE WASHDC

TO USMISSION USUN NEW YORK IMMEDIATE

C O N F I D E N T I A L STATE 226438

EXDIS

E.O. 11652: GDS

TAGS:SW, ENRG

SUBJECT: SWEDEN AND ENERGY

FOR ASSISTANT SECRETARY HARTMAN FROM ENDERS

1. YOU AND THE SECRETARY SHOULD HAVE ONE FURTHER ITEM ON  
BACKGROUND BEFORE YOUR TALK WITH THE SWEDES AND NORWEGIANS.

2. THERE ARE TWO REASONS FOR BELIEVING THAT WE MAY WANT TO  
CHOOSE SWEDEN OVER NORWAY AS THE "SCANDANAVIAN" REPRESENTATIVE  
IN THE DIALOGUE. FIRST, IT LOOKS LIKE FOUR OF THE FIVE INDUSTRIAL  
COUNTRIES IN THE ENERGY COMMISSION WOULD BE; U.S., EC, JAPAN AND  
CANADA. IT MAY NOT BE IN OUR INTEREST TO ADD A COUNTRY WHOSE VIEWS  
MAY BE VERY CLOSE TO OPEC'S. INSTEAD WE MIGHT WANT TO PUT SOMEONE  
IN LIKE SWITZERLAND, THAT IS TOUGH AND CONSUMER-ORIENTED. SECOND,  
THE SWEDES ARE THE ONLY COUNTRY THAT DID NOT ACCEPT THE MINIMUM  
SAFEGUARD PRICE IN PRINCIPLE LAST MARCH. I AM  
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NOW MAKING AN EFFORT TO BRING THEM AROUND, AND WILL BE

GOING TO STOCKHOLM IN LATE OCTOBER AT SWEDISH GOVERNMENT REQUEST. A POSITION ON THE PRODUCER-CONSUMER DIALOGUE (PROBABLY IN THE DEVELOPMENT COMMISSION) WOULD BE A USEFUL BARGAINING CHIP.

3. THE SECRETARY HAS ALREADY APPROVED A SUGGESTION FROM ROBINSON THAT WE CHOOSE NORWAY OVER SWEDEN. ROBINSON AND I NOW AGREE THAT WE SHOULD RECOMMEND A REVERSAL, AND I WILL BE SUGGESTING A JOINT MEMORANDUM WITH YOU TO THAT EFFECT.

4. THE IMPORTANT THING NOW IS THAT THE SECRETARY NOT GET COMMITTED TO EITHER THE SWEDES OR THE NORWEGIANS PENDING FURTHER EXAMINATION. INGERSOLL

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